

Spring 2020 Treasurer's Report - Budget Tables

2019 BUDGET

Description		Jan - Dec 2019	Annual Budget
INCOME			
Membership Dues & Assessments			
	5215 · Annual Membership Dues	19,832.00	16,550.00
	5102 · Corporate Partnerships	0.00	0.00
Total Membership Dues & Assessments		19,832.00	16,550.00
Spring Meeting Revenue			
	5108 · Spring Meeting Sponsorship	12,849.33	7,000.00
	5668 · Spring Mtg CE Handouts Income	45.00	120.00
	5505 · Spring Meeting Booth Fees	6,746.00	12,000.00
	5504 · Spring Meeting Registration	11,090.00	11,000.00
	5109 · Student Sponsorship Spring Mtg	0.00	0.00
Total Spring Meeting Revenue		30,730.33	30,120.00
Annual Fall Meeting Revenue			
	5662 · Annual Mtg CE Handouts Income	0.00	240.00
	5106 · Annual Mtg Student Sponsorship	0.00	105.00
	5105 · Annual Mtg Industry Support	5,599.00	7,500.00
	5502 · Annual Mtg Booth Fees	30,254.00	24,175.00
	5501 · Annual Mtg Registration	33,779.00	25,000.00
	5104 · Annual Mtg Industry Ed Grants	0.00	0.00
Total Annual Fall Meeting Revenue		69,632.00	57,020.00
Miscellaneous Income			
	PAI Grant	2,000.00	
	5119 · ASHP Affiliate Workshop	0.00	
	5557 · Gift/Donation Fund	0.00	100.00
	5800 · Outside Education	2,359.96	1,000.00
	5751 · Bank Interest Money Market Acct	18.11	5.00
	5506 · PTCB Rebate Share	1,826.00	400.00
	5101 · ASHP RDC Rebate	800.00	800.00
Total Miscellaneous Income		7,004.07	2,305.00
TOTAL INCOME		127,198.40	105,995.00
EXPENSES			
Operating Expenses			
	6623 · Survey Monkey	37.00	75.00
	6621 · Marketing (Constant Contact)	700.00	840.00
	6650 · Pharmaceutical Industry Event	1,171.16	500.00
	6628 · WCEA CE Host Fees	215.00	5,115.00
	6626 · Telephone Expense	385.86	420.00
	6624 · Other Expense- Website	1,042.00	900.00

	6618 · Printing/Copies	0.00	100.00
	6617 · Postage	244.00	320.00
	6616 · Office Expenses - supplies	387.48	150.00
	6614 · Miscellaneous expenses	4.23	40.00
	6611 · Equipment Replacement	99.97	150.00
	6590 · Accounting Fees (Tax Prep)	870.00	835.00
	6701 · Exec. Director Contract Fee	36,000.00	36,000.00
	6702 · Performance Incentive Bonus	500.00	500.00
Total Operating Expenses		41,656.70	45,945.00
Spring Meeting Expenses			
	6698 · Spring Meeting Deposit Next Yea	0.00	250.00
	6991 · Spring Mtg Venue / Room Rental	0.00	900.00
	6713 · Spring Meeting Honorarium	300.00	500.00
	6714 · Spring Meeting Speaker Exp	450.00	1,500.00
	6697 · Spring Meeting Food/Cater	4,759.79	4,000.00
	6699 · Spring Meeting AV Services	0.00	0.00
	6667 · Spring Mtg Printing/Mailing	714.46	1,000.00
	6668 · Spring Mtg CE Handouts Expense	0.00	120.00
	6613 · Spring Meeting Supplies	171.09	350.00
Total Spring Meeting Expenses		6,395.34	8,620.00
Annual Fall Meeting Expenses			
	6691 · Annual Mtg Venue / Room Rental	2,055.00	1,800.00
	6716 · Deposit for Future Fall Meeting	0.00	500.00
	6715 · Annual Meeting Staff Room	1,493.77	1,400.00
	6663 · Annual Prospectus	0.00	500.00
	6661 · Annual Meeting Print/Mail	879.40	1,000.00
	6612 · Annual Meeting Supplies	1,561.15	400.00
	6711 · Annual Meeting Honorarium	400.00	300.00
	6712 · Annual Meeting Speaker Exp	1,305.00	2,000.00
	6692 · Annual Meeting Food/Cater	20,079.72	19,000.00
	6693 · Annual Meeting AV Services	4,521.34	5,000.00
	6694 · Annual Meeting Awards/Plaq	103.35	250.00
	6695 · Annual Meet Student Condo	1,305.92	1,100.00
	6662 · Annual Meeting CE Handouts Exp	0.00	240.00
Total Annual Fall Meeting Expenses		33,704.65	33,490.00
Meetings/Travel Expenses			
	6685 · ISHP Strategic Planning Meeting	236.10	100.00
	6674 · Executive Director-Travel/Lodgi	2,158.76	1,500.00
	6673 · ASHP RDC Travel/Lodging	850.00	850.00
	6672 · ASHP Pres. Retreat travel/lodgi	1,600.00	1,600.00
	6671 · ASHP Summer-delegate travel/lod	2,500.00	2,500.00
Total Meetings/Travel Expenses		7,344.86	6,550.00
Miscellaneous Expenses			

	7001 · Gift/ Donation Fund	119.63	100.00
	6999 · Reserve Fund	0.00	850.00
	6505 · CE Videoing	0.00	400.00
	6704 · Insurance Expense	589.00	950.00
	6789 · ACPE Misc Fees	4,812.75	4,690.00
	6740 · Bank Fees/CC Processing Fees	2,286.09	1,200.00
	6509 · Technician Scholarship	0.00	250.00
	6508 · ISU Student Scholarship	0.00	1,000.00
	6506 · Student Funds	0.00	200.00
	6503 · Legislative Day	1,330.78	1,400.00
	6502 · ASHP Foundation	0.00	350.00
	Miscellaneous Expenses - Other	-20.00	
Total Miscellaneous Expenses		9,118.25	11,390.00
TOTAL EXPENSES		98,219.80	105,995.00
Net Ordinary Income			
		28,978.60	0.00
Other Income/Expenses			
	Income - Donation	250.00	
	Expense - PAI Grant Expenses	52.65	
Net Other Income		197.35	
NET INCOME		29,175.95	0.00

2020 YEAR-TO-DATE (Jan - Mar) BUDGET

Description		Jan - Mar 2020	YTD Budget	Annual Budget
INCOME				
Membership Dues & Assessments				
	5215 · Annual Membership Dues	2,005.00	4,387.50	17,550.00
Total Membership Dues & Assessments		2,005.00	4,387.50	17,550.00
Spring Meeting Revenue				
	5108 · Spring Meeting Sponsorship	2,500.00	5,750.00	11,500.00
	5668 · Spring Mtg CE Handouts Income	0.00	120.00	120.00
	5505 · Spring Meeting Booth Fees	4,373.00	6,666.66	10,000.00
	5504 · Spring Meeting Registration	1,100.00	7,333.32	11,000.00
	5109 · Student Sponsorship Spring Mtg	0.00	125.00	125.00
Total Spring Meeting Revenue		7,973.00	19,994.98	32,745.00
Annual Fall Meeting Revenue				
	5662 · Annual Mtg CE Handouts Income	0.00	0.00	200.00
	5106 · Annual Mtg Student Sponsorship	0.00	0.00	150.00
	5105 · Annual Mtg Industry Support	0.00	0.00	10,000.00
	5502 · Annual Mtg Booth Fees	2,962.50	0.00	20,000.00
	5501 · Annual Mtg Registration	3,930.00	0.00	26,000.00
Total Annual Fall Meeting Revenue		6,892.50	0.00	56,350.00

Miscellaneous Income				
	PAI Grant	0.00	0.00	0.00
	5119 · ASHP Affiliate Workshop	0.00	0.00	0.00
	5557 · Gift/Donation Fund	80.00	100.00	100.00
	5800 · Outside Education	0.00	0.00	1,200.00
	5751 · Bank Interest Money Market Acct	4.50	1.22	5.00
	5506 · PTCB Rebate Share	400.00	0.00	1,250.00
	5101 · ASHP RDC Rebate	0.00	0.00	800.00
Total Miscellaneous Income		484.50	101.22	3,355.00
TOTAL INCOME		17,355.00	24,483.70	110,000.00
EXPENSES				
Operating Expenses				
	6623 · Survey Monkey	0.00	18.75	75.00
	6621 · Marketing (Constant Contact)	210.00	210.00	840.00
	6650 · Pharmaceutical Industry Event	1,141.55	1,200.00	1,200.00
	6628 · WCEA CE Host Fees	300.00	1,000.03	4,000.00
	6626 · Telephone Expense	156.07	105.00	420.00
	6624 · Other Expense- Website	1,166.40	1,600.00	1,600.00
	6618 · Printing/Copies	0.00	20.00	20.00
	6617 · Postage	0.00	75.00	300.00
	6616 · Office Expenses - supplies	0.00	37.50	150.00
	6614 · Miscellaneous expenses	0.00	50.00	50.00
	6611 · Equipment Replacement	42.14	25.03	100.00
	6590 · Accounting Fees (Tax Prep)	0.00	0.00	900.00
	6701 · Exec. Director Contract Fee	9,000.00	9,000.00	36,000.00
	6702 · Performance Incentive Bonus	500.00	0.00	500.00
Total Operating Expenses		12,516.16	13,341.31	46,155.00
Spring Meeting Expenses				
	6698 · Spring Meeting Deposit Next Yea	0.00	250.00	250.00
	6991 · Spring Mtg Venue / Room Rental	0.00	525.00	525.00
	6713 · Spring Meeting Honorarium	0.00	0.00	750.00
	6714 · Spring Meeting Speaker Exp	0.00	0.00	1,500.00
	6697 · Spring Meeting Food/Cater	0.00	0.00	4,800.00
	6667 · Spring Mtg Printing/Mailing	0.00	0.00	800.00
	6668 · Spring Mtg CE Handouts Expense	0.00	120.00	120.00
	6613 · Spring Meeting Supplies	0.00	0.00	250.00
Total Spring Meeting Expenses		0.00	895.00	8,995.00
Annual Fall Meeting Expenses				
	6691 · Annual Mtg Venue / Room Rental	0.00	0.00	1,500.00
	6716 · Deposit for Future Fall Meeting	500.00	500.00	500.00
	6715 · Annual Meeting Staff Room	0.00	0.00	1,400.00
	6661 · Annual Meeting Print/Mail	0.00	0.00	800.00
	6612 · Annual Meeting Supplies	0.00	0.00	300.00

	6711 · Annual Meeting Honorarium	0.00	0.00	1,000.00
	6712 · Annual Meeting Speaker Exp	0.00	0.00	2,500.00
	6692 · Annual Meeting Food/Cater	0.00	0.00	22,000.00
	6693 · Annual Meeting AV Services	0.00	0.00	5,000.00
	6694 · Annual Meeting Awards/Plaque	0.00	0.00	200.00
	6695 · Annual Meet Student Condo	0.00	0.00	1,200.00
	6662 · Annual Meeting CE Handouts Exp	0.00	200.00	200.00
Total Annual Fall Meeting Expenses		500.00	700.00	36,600.00
Meetings/Travel Expenses				
	6685 · ISHP Strategic Planning Meeting	0.00	0.00	100.00
	6674 · Executive Director-Travel/Lodging	0.00	1,100.00	2,200.00
	6673 · ASHP RDC Travel/Lodging	0.00	0.00	1,000.00
	6672 · ASHP Pres. Retreat Travel/Lodging	0.00	0.00	1,600.00
	6671 · ASHP Summer-delegate T/L	0.00	0.00	2,500.00
Total Meetings/Travel Expenses		0.00	1,100.00	7,400.00
Miscellaneous Expenses				
	7001 · Gift/ Donation Fund	139.63	100.00	100.00
	6999 · Reserve Fund	0.00	800.00	800.00
	6704 · Insurance Expense	0.00	0.00	1,000.00
	7000 · Lobbyist	1,011.00		
	6789 · ACPE Misc Fees	0.00	0.00	4,800.00
	6740 · Bank Fees/CC Processing Fees	373.93	424.97	1,700.00
	6503 · Legislative Day	1,394.72	1,600.00	1,600.00
	6502 · ASHP Foundation	0.00	350.00	350.00
	Miscellaneous Expenses - Other	0.00	0.00	0.00
Total Miscellaneous Expenses		2,919.28	3,274.97	10,350.00
TOTAL EXPENSES		15,935.44	19,311.28	109,500.00
Net Ordinary Income				
		1,419.56	5,172.42	500.00
Other Income/Expense				
	Income - Donation	60.00		
	Expense - PAI Grant Expenses	0.00		
Net Other Income		60.00		
NET INCOME		1,479.56	5,172.42	500.00